

Why Extreme Networks?

EXECUTIVE LEADERSHIP TEAM

- Ed Meyercord: President & CEO
- Allison Amadia: EVP, General Counsel and Corporate Secretary
- Ken Arola: EVP, Chief Financial Officer
- Frank Blohm: EVP, Operations
- Eric Broockman: CTO and EVP, Engineering
- Eileen Brooker, EVP, Global Alliances and Strategic Accounts
- Bob Gault: EVP, WW Sales, Services, and Channels
- Norman Rice: EVP, Global Marketing, Corporate Development, Stadium & Venue Business Unit
- Kelley Steven-Waiss: EVP, Chief Human Resources Officer

INDUSTRY-LEADING PRODUCTS

- Wi-Fi: Mobility/BYOD
- Switching/Routing
- Data Center Networking
- High-Performance Computing
- Software-Defined Networking
- Service Provider Mobile Backhaul
- Management and Control
- Network-Powered Analytics: Purview

WORLDWIDE INDUSTRIES

- Top Universities, Colleges and Schools
- Leading Healthcare Providers
- Internet Exchange Providers
- Federal, State and Local Government
- Service Providers and Mobile Carriers
- Hospitality and Large Venues

Better Connections. Better Experiences. For Everyone.

At Extreme Networks, we understand that the network is your most strategic business asset. Our commitment is to enable you to make the most of it. As one of the world's largest leading providers of high-performance networking solutions, we offer our customers the highest quality products, the best customer care in the industry and an ease of doing business that improves your team's ability to support the business. In short, our mission is "better connections" – we believe the best experiences happen when people connect. Our goal is to enable better connections between network elements, between your organization's network and its users, and between you and your vendor/partner ecosystem.

Building the Best Products

To deliver the highest quality products, we employ some of the best engineers and innovators in the industry to create differentiated value through better technology. Our design principles are governed by a scalable, adaptive and resilient architecture which enables unified visibility and control from the network edge to the data center with a single management system that integrates the control of wired and wireless networks to improve IT efficiency. Our comprehensive data center portfolio meets the diverse needs of enterprises of all sizes, service providers and HPC environments with the intelligence, agility, simplicity and high-performance needed now, and the scalability to meet future requirements.

The new digital economy is defined by mobile technologies, social media, cloud computing, big data and applications. We are helping our customers to succeed by delivering the best products that address campus switching/routing, data center networking, high-performance computing, wireless (Wi-Fi) and BYOD, software-defined networking (SDN), security and analytics.

Taking the Best Care of Our Customers

Our award-winning global services team has tenured expertise with our products and solutions, is empowered with access to engineers and developers and is supported by the infrastructure needed for the efficient handling of all inquiries. We have a 100% in-sourced, tenured customer contact center, professional services for successful implementations, classroom and virtual training via Massive Open Online Courses (MOOC) and an engaged online customer community.



Contact Center of the Year



Best Use of Technology in Sales



Customer Service Training Team of the Year



Award for Innovation in Customer Service

Ease of Doing Business

Although we are a top provider of high-performance networking solutions, we are agile enough to respond to unique customer needs to ensure ease of business. As much as we are innovative, we are collaborative. We are guided by our culture: There is nothing more important than our customers. Our state-of-the-art digital infrastructure, ecosystem of leading IT solution providers and strategic alliances with certified best-in-class solutions come together to meet the needs of our customers and provide them with the best experience possible.



Extreme[®]
networks

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Better Experiences.
For Everyone.

WWW.EXTREMENETWORKS.COM



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